

Message Text

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14

ACTION STR-04

INFO OCT-01 IO-13 ISO-00 STRE-00 OIC-02 CIAE-00 INR-07

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FM USDEL MTN GENEVA

TO ALL EC CAPITALS PRIORITY 114

INFO SECSTATE WASHDC 1806

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PASS STR

E.O. 11652: N/A

TAGS: MTN, OCON, EEWT

SUBJECT: SEPTEMBER CONFERENCE ON MTN

1. THE NEED FOR INCREASED CONTACT AND GREATER DIALOGUE ON MTN ISSUES AMONG AMERICAN OFFICERS IN KEY WESTERN EUROPEAN CAPITALS WILL INTENSIFY AS THE PACE OF THE NEGOTIATIONS PICKS UP THIS FALL. WE WILL NEED TO WORK TOGETHER TO EXPLAIN U.S. POSITIONS ON SPECIFIC ASPECTS OF THE MULTILATERAL TRADE NEGOTIATIONS AND SEEK TO MOVE THE EC CLOSER TO THESE POSITIONS.

2. WITH CONCURRENCE OF AMBASSADOR DENT AND ASSISTANT SECRETARY GREENWALD, WE WILL HOST A CONFERENCE ON SEPTEMBER 21 AND 22 IN GENEVA. WE EXPECT AMBASSADOR DENT AND DEPUTY ASSISTANT SECRETARY OF STATE FOR INTERNATIONAL TRADE POLICY WILLIAM GEIMER TO ATTEND. MTN GENEVA IS PREPARED TO PAY FOR THE COST OF THE CONFERENCE INCLUDING TRAVEL AND PER DIEM FOR AMBASSADOR HINTON AND ANOTHER REPRESENTATIVE FROM USEC, AMBASSADOR TURNER AND ONE OTHER REPRESENTATIVE FROM US OECD, AND ONE REPRESENTATIVE FROM EMBASSIES IN EACH EC MEMBER STATE CAPITAL. ADDITIONAL STAFF PARTICIPATION WOULD BE WELCOMED BUT TRAVEL COSTS FOR THESE WOULD

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HAVE TO BE BORNE BY THE MISSIONS AND EMBASSIES THEM-

SELVES, AND NOT BY MTN GENEVA.

3. THE AGENDA FOR THE CONFERENCE WILL CONSIST OF A DISCUSSION OF THE GOALS OF THE MULTILATERAL TRADE NEGOTIATIONS AND THE ISSUES WHICH HAVE DEVELOPED THEREIN. A CURRENT PROGRESS REPORT WILL BE PRESENTED AS WELL AS A PROGNOSIS. PARTICULAR ATTENTION WILL BE GIVEN TO THE POSITIONS OF THE EUROPEAN COMMUNITY AS THEY RELATE TO THE OBJECTIVES WHICH WE HOPE TO ACHIEVE IN SPECIFIC AREAS OF THE NEGOTIATION.

4. WE HAVE BECOME CONVINCED THAT SUCCESS IN THE MULTILATERAL TRADE NEGOTIATIONS WILL DEPEND CONSIDERABLY ON OUR ABILITY TO NARROW POLICY DIFFERENCES IN KEY AREAS WITH THE EUROPEAN COMMUNITY. ACCORDINGLY WE BELIEVE THAT USEC AND EMBASSY OFFICERS COULD BE OF GREAT ASSISTANCE BY MAKING STEADY USE OF PERSONAL INFLUENCE WITH OFFICIALS AT MANY LEVELS IN CAPITALS IN ORDER TO BRING ABOUT MOVEMENT IN THE COMMUNITY'S POSITION.

3. REQUEST RESPONSE AS SOON AS POSSIBLE INDICATING THE NAME OR NAMES OF PARTICIPANTS AND HOTEL RESERVATION NEEDS. A SPECIFIC AGENDA AND THE DOCUMENTATION WILL BE FORWARDED TO PARTICIPANTS IN ADVANCE OF THE MEETING.

6. ROOMS HAVE BEEN RESERVED TENTATIVELY AT HOTEL AMAT-CARLTON. FISCAL DATA AND INVITATIONAL TRAVEL ORDERS WILL BE PROVIDED AS SOON AS POSSIBLE AS NAMES OF PARTICIPANTS ARE RECEIVED. WALKER

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